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#### State Taxes: What Might the Future Be

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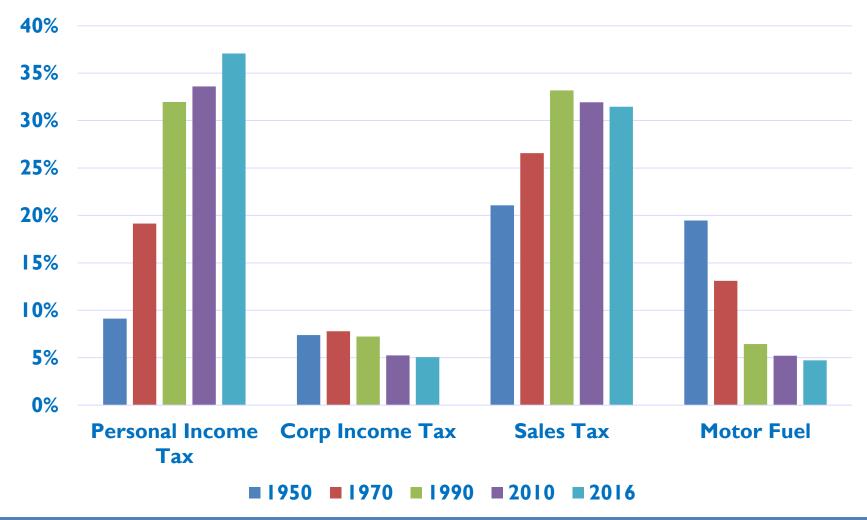




## State Taxes as a Percentage of Personal Income, 1980-2016



#### **Share of Total Taxes**





### **Personal Income Tax**

- Revenue Trends
- Structural Changes
- Impetus for Change



### **State Income Tax Revenue**

as a % of Personal Income





# Structural Changes

- Rates and Brackets
- Retirement Income
- Pass Through Income
- Tax Credits
- o EITC

### Impetus for Change

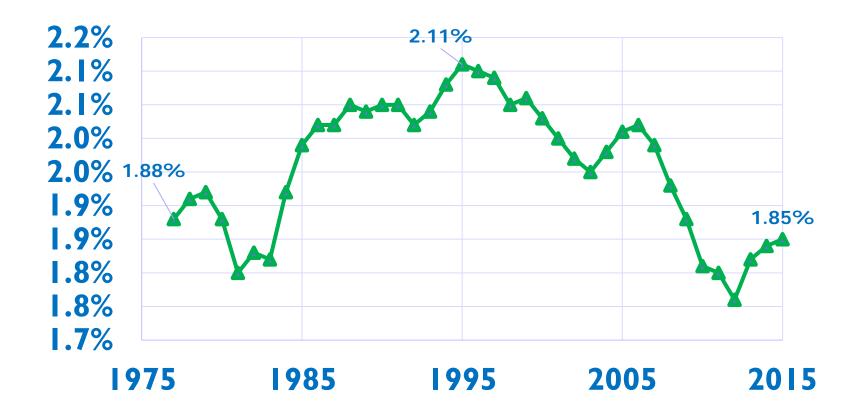
- Tax Cuts and Jobs Act, aka
  - "An Act to provide for reconciliation pursuant to titles
     II and V of the concurrent resolution on the budget for fiscal year 2018"
- Drive for Consumption Tax
- Income Inequality
- New Economy

### Sales and Use Tax

- Revenue Trends
- Structural Changes
- Impetus for Change

### **State Sales Tax Revenue**

as a % of Personal Income



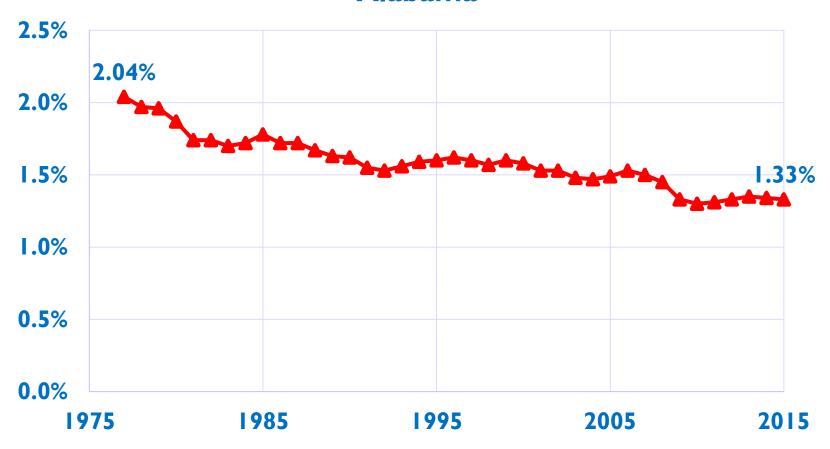
## Structural Changes

- Rate Changes
- Base Changes

#### **Distribution of Sales Tax Rates**

|             | Year  |       |       |       |       |
|-------------|-------|-------|-------|-------|-------|
|             | 1980  | 1990  | 2000  | 2012  | 2017  |
| 2.0% – 2.9% | 1     | 0     | 1     | 1     | 1     |
| 3.0% - 3.9% | 17    | 4     | 1     | 0     | 0     |
| 4.0% - 4.9% | 18    | 15    | 12    | 10    | 9     |
| 5.0% - 5.9% | 7     | 15    | 17    | 8     | 11    |
| 6.0% - 6.9% | 2     | 11    | 13    | 21    | 20    |
| 7.0% - 7.9% | 1     | 0     | 2     | 6     | 5     |
| 8.0% - 8.9% | 0     | 1     | 0     | 0     | 0     |
| Average     | 3.95% | 4.88% | 5.17% | 5.63% | 5.67% |

# Sales Tax Revenue as a % of Income: Alabama





## Impetus for Change

- Growth of Services
- Remote Sales
- New Economy

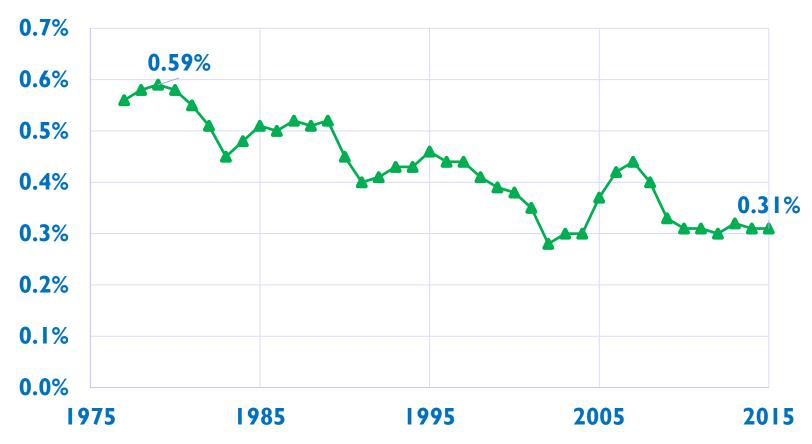
# **Corporate Income Tax**

- Revenue Trends
- Structural Changes
- Impetus for Change



### **State Corporate Income Tax**

as a % of Personal Income





## Structural Changes

- Rate Changes
- Other Changes

### **Corporate Income Tax Rate Changes**

| State                       | 2012   | 2018  |
|-----------------------------|--------|-------|
| Arizona                     | 6.968% | 4.9%  |
| Idaho                       | 7.6%   | 7.4%  |
| Indiana                     | 8.5%   | 6.0%  |
| New Hampshire               | 8.5%   | 8.2%  |
| New Mexico                  | 7.6%   | 6.2%  |
| New York                    | 7.1%   | 6.5%  |
| North Carolina              | 6.9%   | 3.0%  |
| North Dakota                | 5.2%   | 4.31% |
| Rhode Island                | 9.0%   | 7.0%  |
| West Virginia               | 7.75%  | 6.5%  |
| <b>District of Columbia</b> | 9.975% | 8.25% |



- Impetus for Change
  - Competition for Jobs –
     Geographic Mobility of Capital
  - Calls for its Elimination
  - New Economy

"On corporate tax, ignoring that:

capital is mobile, that our tax system is built on the

old world of bricks and mortar,

that tax systems dovetail together poorly, all of this

is a kind of willful blindness."

Jolyon Maugham

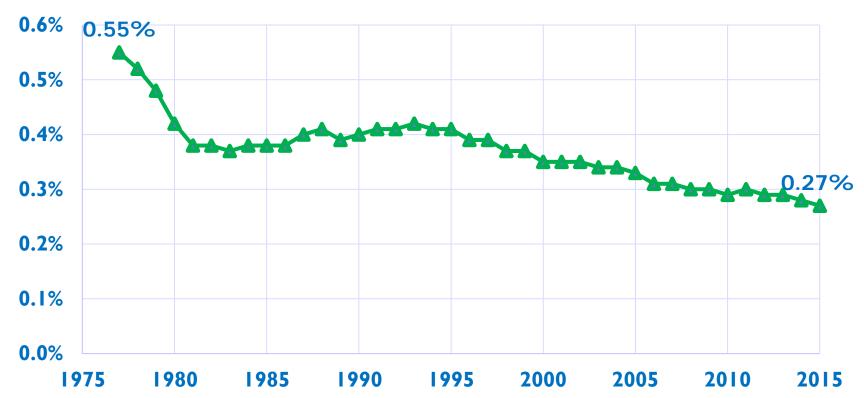


### **Motor Fuel Tax**

- Revenue Trends
- Rate Changes
- Impetus for Change

### **State Motor Fuel Tax**

as a % of Personal Income



# Impetus for Change

- Change in Federal Role
- Fuel Efficiency

## Other Possible Changes

- Telecommunication Taxes
- Carbon Tax

# Thank You!