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A Briefing on Georgia's Budget: The Big Picture

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A Briefing on Georgia's Budget: The Big Picture

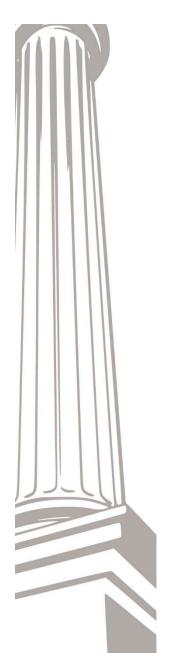




Overview

- Georgia's Revenues
 - Economic drivers of current revenue situation
 - Loss of efficiency in tax system
- Georgia's Expenditures
 - Overview
 - PreK-12
 - Higher Education
 - Medicaid
 - Transportation
 - Other
- Conclusions



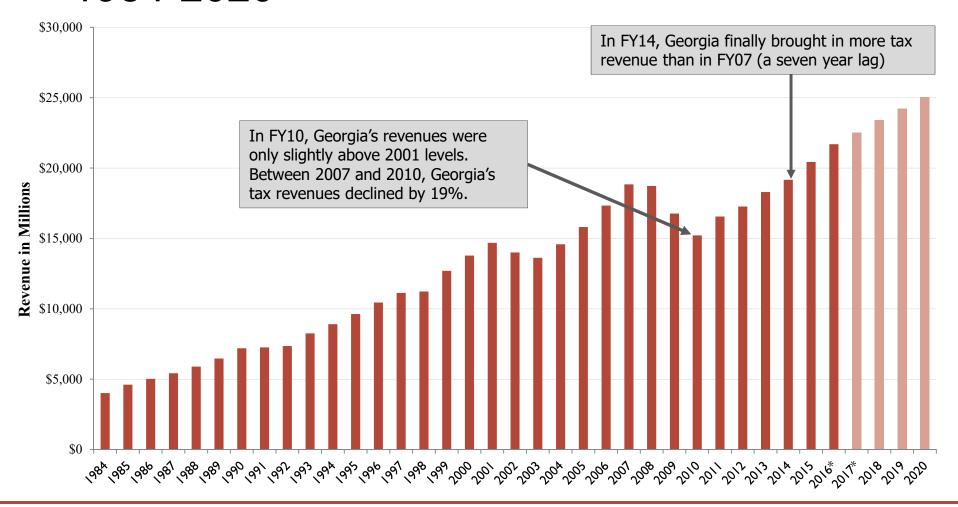


Revenues

Georgia's revenue dilemmas are largely structural.



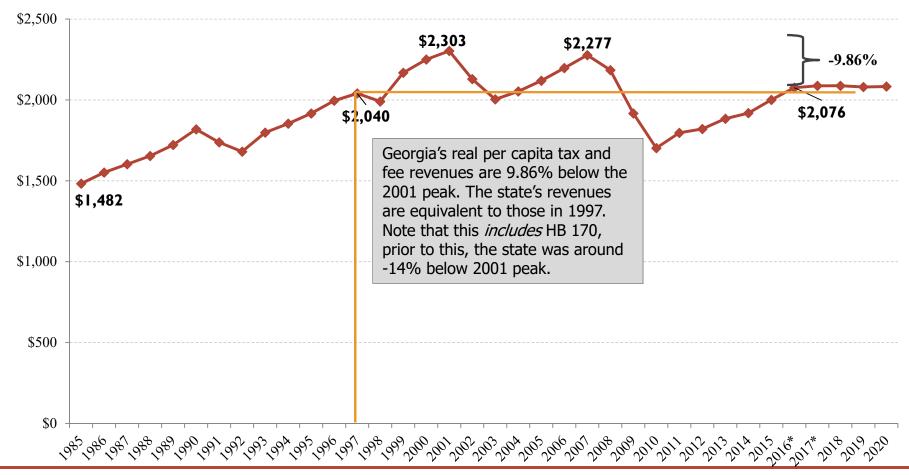
Georgia's General Fund Revenues 1984-2020



Data Sources: State Budgets/Budget in Brief FY16A-FY17



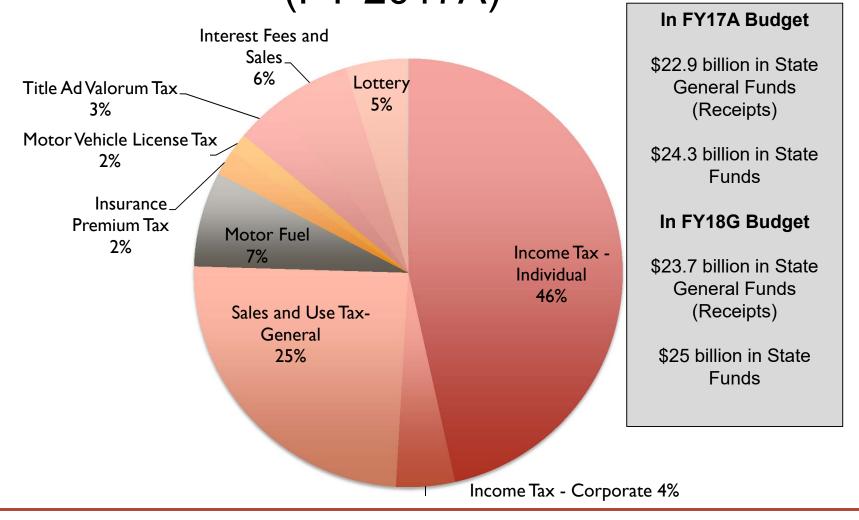
Georgia's Real per Capita General Fund Revenues (2015 dollars)



Data Sources: State Budgets/Budget in Brief, Bureau of Economic Analysis GDP Deflator; Moody's Economy.com GDP forecast data.



Georgia's State Fund Revenues (FY 2017A)





Georgia State Revenues Compared to Other States

TABLE 5. GEORGIA'S STATE REVENUE PORTFOLIO	(2013 DOLLARS)
--	----------------

	FY 1995		FY 2005		FY 2010		FY 2013	
State Revenue Portfolio	per		per		per		per	
(Real Per Capita)	capita	Rank	capita	Rank	capita	Rank	capita	Rank
General Revenue from Own Sources	\$2,344	44	\$2,630	49	\$2,206	50	\$2,381	50
Taxes (i)	\$1,869	40	\$2,042	42	\$1,608	50	\$1,783	49
Property Tax	\$6	24	\$9	24	\$9	21	\$6	22
General Sales Tax	\$697	23	\$692	34	\$529	40	\$528	41
Selective Sales Tax	\$182	50	\$216	50	\$180	50	\$213	49
Individual Income Tax	\$757	19	\$954	19	\$763	26	\$878	28
Corporate Income Tax	\$129	23	\$93	38	\$74	35	\$80	41
Motor Vehicle License Tax	\$41	46	\$37	46	\$31	46	\$46	42
Other Taxes	\$57	45	\$41	50	\$21	50	\$32	49
Charges and Miscellaneous Revenue	\$475	44	\$588	49	\$598	48	\$598	49
Current Charges	\$262	45	\$325	45	\$384	45	\$368	47
Miscellaneous General Revenue	\$213	42	\$263	47	\$214	49	\$230	48
Intergovernmental Revenue	\$1,029	36	\$1,284	46	\$1,762	39	\$1,463	41
Federal Government	\$1,017	32	\$1,264	46	\$1,734	37	\$1,433	39



Georgia State & Local Revenues Compared to Other States

TABLE 2 CEODOLA/C CTATE AND LOCAL	. REVENUE PORTFOLIO (2013 DOLLARS)
	REVENUE PURTEULIO (7013 DOLLARS)

	FY 1995		FY 2005		FY 2010		FY 2013		
State and Local Revenue Portfolio	per		per		per		per		
(Real Per Capita)	capita	Rank	capita	Rank	capita	Rank	capita	Rank	
General Revenue from Own Sources	\$4,650	33	\$5,158	44	\$4,953	47	\$4,960	49	
Taxes (i)	\$3,141	32	\$3,580	38	\$3,282	44	\$3,323	47	
Property Tax	\$885	33	\$1,070	34	\$1,149	34	\$1,011	33	
General Sales Tax	\$955	13	\$998	22	\$917	27	\$916	26	
Selective Sales Tax	\$275	48	\$322	47	\$289	49	\$322	47	
Individual Income Tax	\$757	23	\$954	21	\$763	29	\$878	33	
Corporate Income Tax	\$129	24	\$93	39	\$74	35	\$80	42	
Motor Vehicle License Tax	\$41	46	\$37	49	\$31	48	\$46	48	
Other Taxes (ii)	\$101	45	\$106	51	\$59	50	\$71	51	
Charges and Miscellaneous Revenue	\$1,509	25	\$1,578	46	\$1,671	44	\$1,637	44	
Current Charges	\$1,042	16	\$1,075	36	\$1,225	34	\$1,184	28	
Miscellaneous General Revenue	\$467	43	\$503	48	\$446	49	\$452	47	
Intergovernmental Revenue	\$1,099	34	\$1,378	47	\$1,873	41	\$1,578	42	
Federal Government	\$1,099	34	\$1,378	47	\$1,873	41	\$1,578	42	

Georgia's own source state and local revenues are equal to 13% of personal income, rank is 43rd; state and local *tax* revenues are 9% of percent of personal income, rank is 39th.



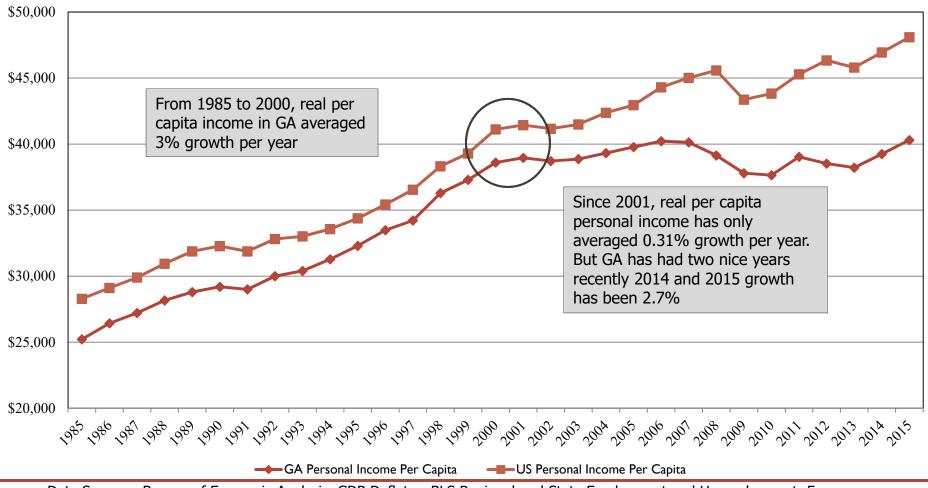


Economic Shifts

A large portion of Georgia's revenue issues are less about policy changes and more about a fundamental economic shift.



Inflation Adjusted Personal Income Per Capita (2015 dollars)



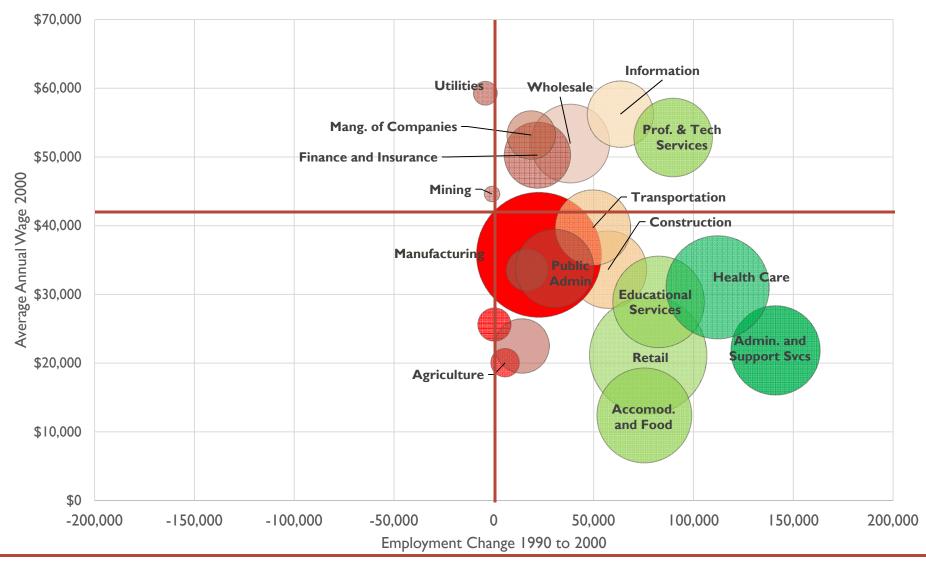
Data Sources: Bureau of Economic Analysis, GDP Deflator. BLS Regional and State Employment and Unemployment. For more discussion of these issues see: Fiscal Research Center Reports #263 and #253.

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Georgia Employment Growth and Wages

Avg. wages in 2000; employment change 1990-2000 size of bubble is total employment in 2000

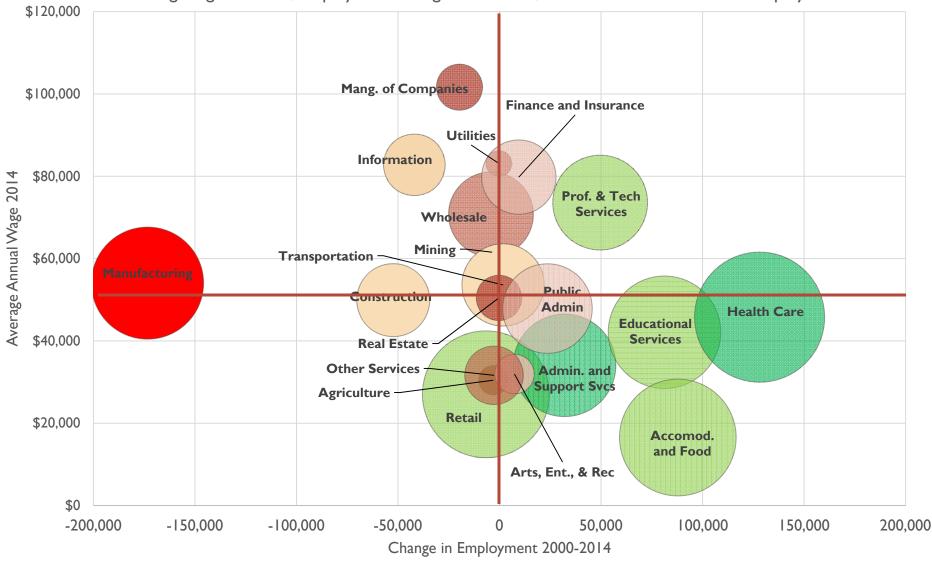


Data from GA DOL ES202 Survey; median household income in US was \$41,789 in nominal dollars in 2000, US Census. In Georgia it was \$41,481 (Money Income in the US, 2000, Table E; page 12,)



Georgia Employment Growth and Wages

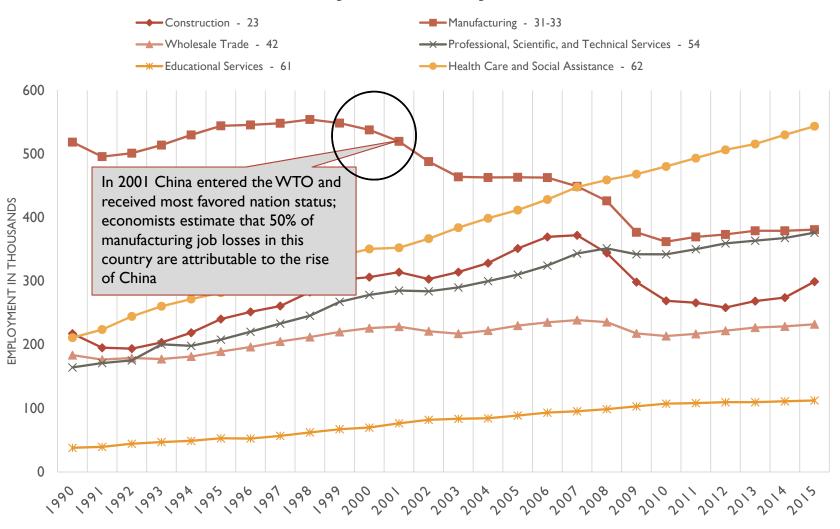
Avg. wages in 2014, employment change 2000-2014, size of bubble is total 2014 employment



Data from GA DOL ES202 Survey; median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-8B)



CHANGE IN JOBS IN MAJOR SECTORS

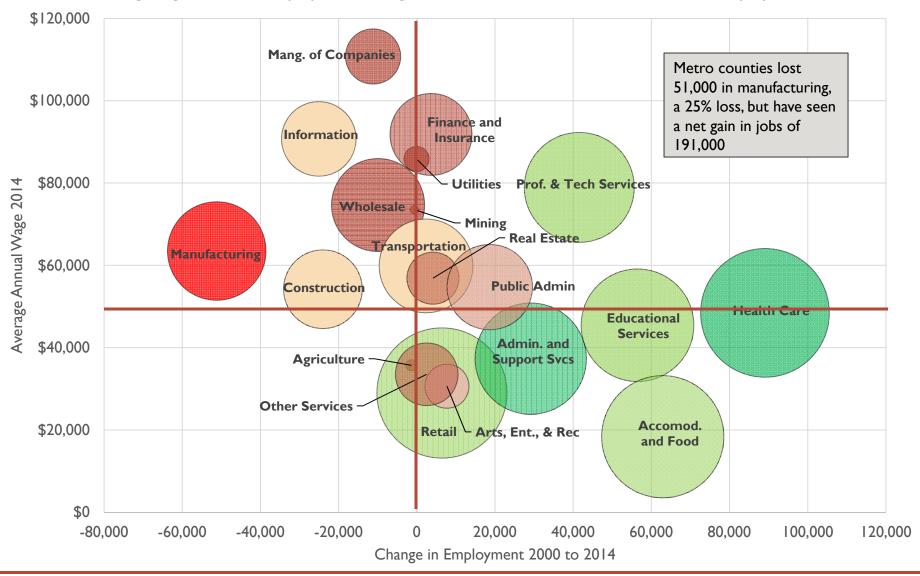


Data Source: REMI Data Tables; note 2013-2015 is projected



Metro Atlanta Employment Growth and Wages

Avg. wages in 2014, employment change 2000-2014, size of bubble is total 2014 employment

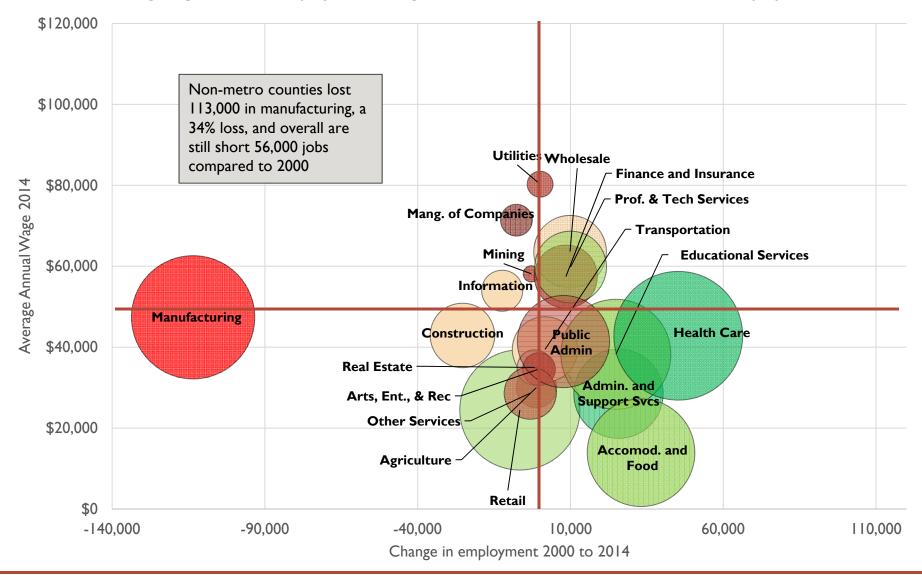


Data from GA DOL ES202 Survey; median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-8B)



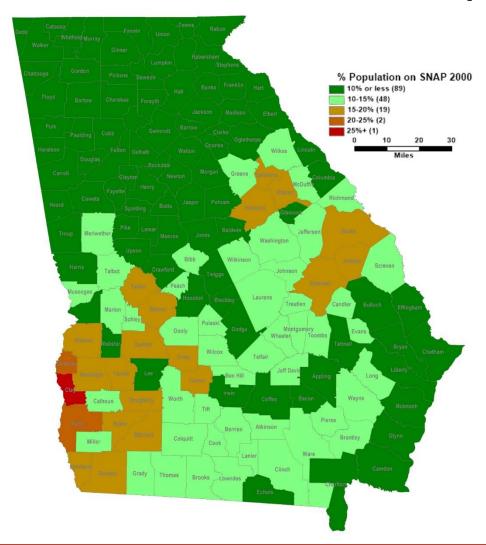
Non-Metro Atlanta Employment Growth and Wages

Avg. wages in 2014, employment change 2000-2014, size of bubble is total 2014 employment

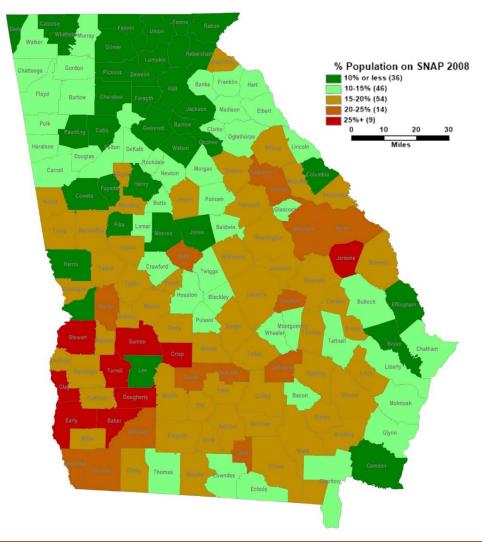


Data from GA DOL ES202 Survey; median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-

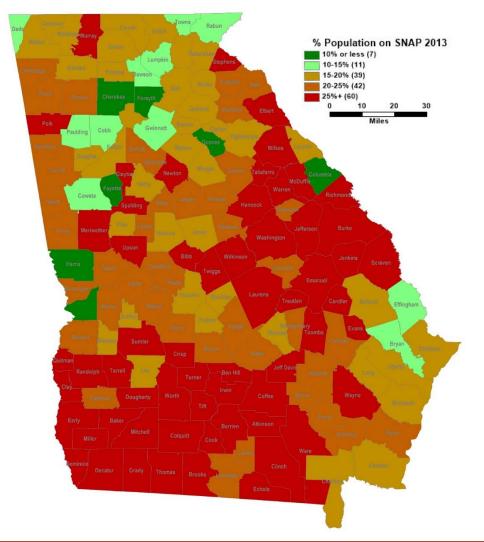






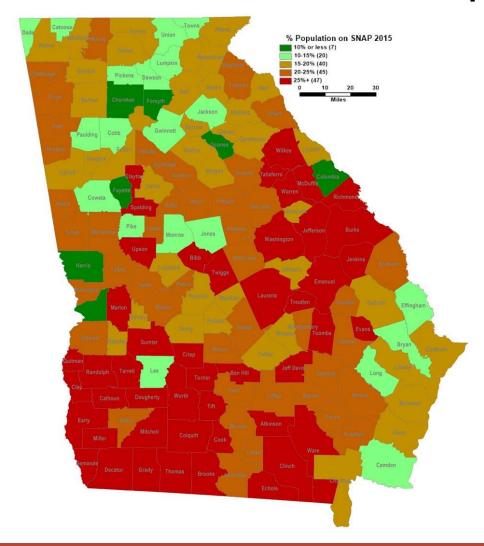






Note: there have been policy changes across the decade to increase eligibility for food stamps (SNAP); but poverty maps show a similar picture





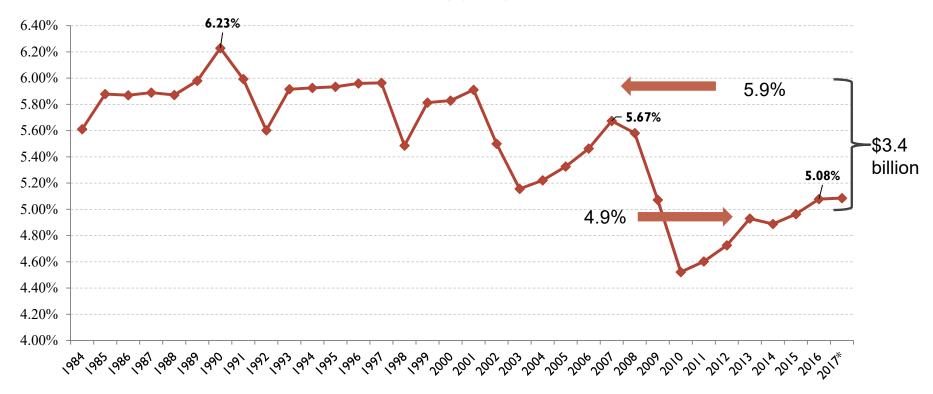




Change in Tax Structure and Efficiency



Georgia's General Fund Revenues as % of Personal Income



Georgia's revenue issues are not entirely related to the economy, Georgia's tax and fee system now captures a smaller percentage of the state's "wealth" than it did in prior decades.

- Between 1989-2001, Georgia taxed 5.9% of personal income on average.
- Between 2002-2008, Georgia taxed 5.4% of personal income on average.
- Between 2009-2016, Georgia taxed 4.9% of personal income on average (with HB 170, it is now at 5%)
- If Georgia increased taxes to capture 5.89% of personal income = \$3.4 billion in additional revenues in FY16

Data Sources: OPB Budget in Brief, Bureau of Economic Analysis, Author's calculations; note that personal income projections for 2015 and 2016 are estimates.

Where did the money go (2016 analysis)?

Amounts of Tax Revenue if We Currently Collected at the Historic % of Personal Income										
		Inco	ome Tax	Sales	and Use Tax	Corpora	te Income Tax			
Where have we lost revenue?		Average as % of Personal Income	Estimated Tax Revenues in 2016 if Collected at Historic	Average as % of Personal Income	Estimated Tax Revenues in 2016 if Collected at Historic	Average as % of Personal Income	Estimated Tax Revenues in 2016 if Collected at Historic			
Avg 1989-2001	5.89%	2.51%	10,721,600	2.08%	8,889,565	0.36%	1,551,505			
Avg 2002-2008	5.42%	2.52%	10,776,957	1.80%	7,686,712	0.24%	1,032,528			
Avg 2009-2016	4.85%	2.27%	9,702,887	1.40%	5,964,633	0.21%	903,152			
Actual 2016	5.08%	2.45%	10,084,280	1.32%	5,432,889	0.24%	985,335			
2016 SGF Revenues	\$21,698,897	,								

2016 SGF Revenues	\$21,698,897						
2016 Revenues at 1989-							
2001 Average	\$25,161,016						
Difference	-\$3,462,118	-6%	-\$637,320	-39%	-\$3,456,676	-36%	-\$566,170

Income tax decline is partly due to the exemption of retirement income from the income tax, valued at roughly \$790 million in FY14. Sales tax story is more mixed. Roughly \$700 million is from tax shifts (MV and TAVT) and roughly \$670 million is tax relief (e.g., the \$438 million from the tax exemption on food). The remainder is structural.



Georgia's Revenue Dilemma

Georgia is highly dependent on core tax revenues: sales, income and property taxes. These taxes have been affected by:

- underlying structural problems in the economy that pre-date the current recession,
- 2) changes in what we purchase (ex/ services), how we purchase (ex/ internet sales), and how we hold our wealth (ex/ stocks and bonds), as well as changes in tax planning have eroded Georgia's tax base,
- 3) and tax policy decisions to add exemptions, deductions, and credits while keeping the basic tax structure constant.





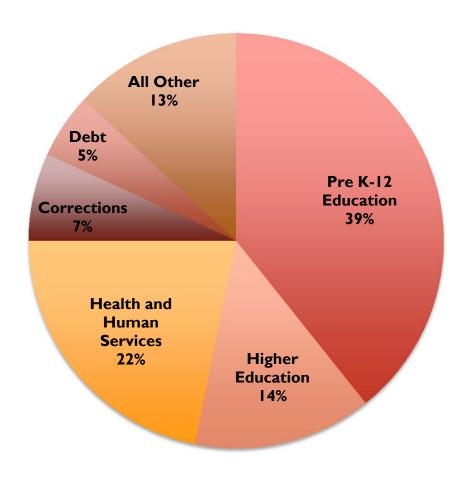
Expenditures

A critical concern for states is the extent to which Medicaid, pensions, and long term liability expenses will crowd out investment in human and physical capital.



State Fund Expenditures 2017

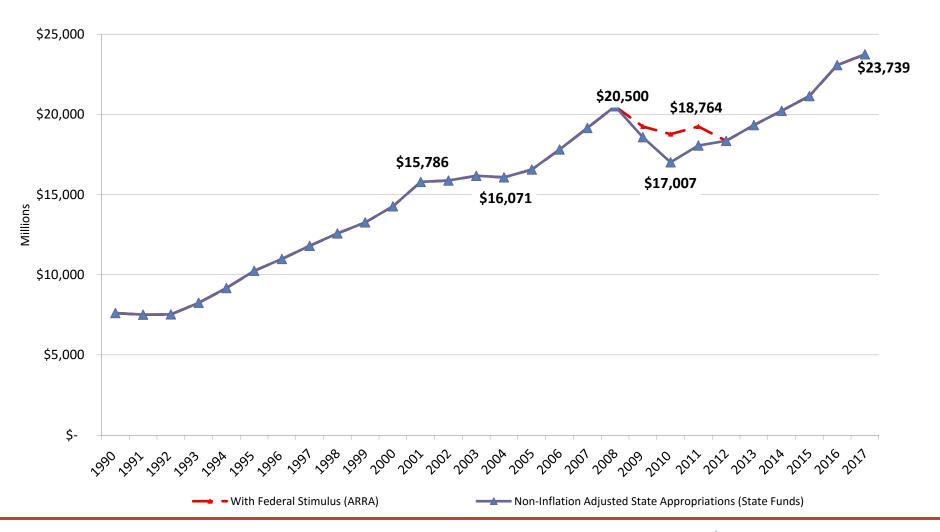
(Includes State General Fund, Motor Fuel, Lottery, Tobacco)



Georgia's state spending is dominated by education – both pre-K12 and higher education (53%).

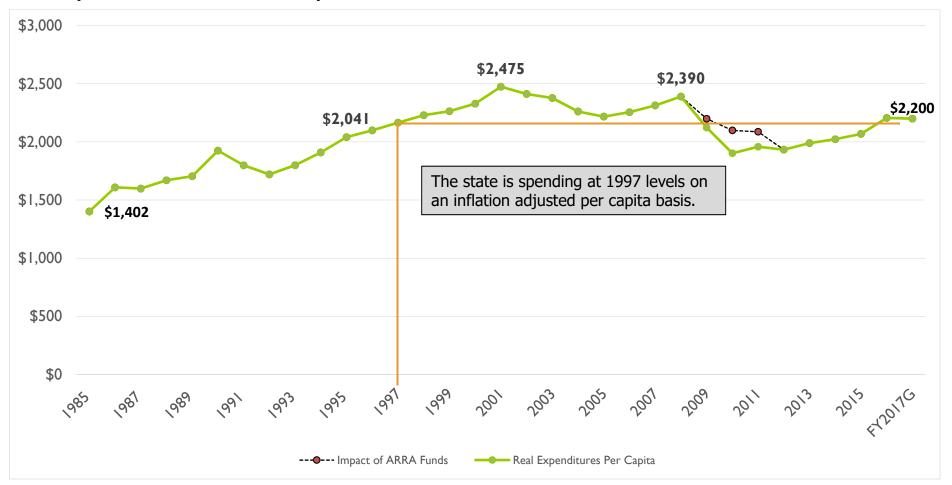


State Appropriations (All State Funds)





Georgia's Real per Capita Expenditures (2015 dollars)



Data sources: Budget in Brief FY15A-FY16, BEA NIPA Tables 1.1.4 for GDP, Moody's Economy.com GDP growth projections and Author's calculations; does not include HB170



Growth by Policy Area FY 2002-2017

(Includes All State Funds and 2009-2010 Stimulus Funds)

										%
	2002	2000	2000	2010	2015	20161	20150	Change	%Change	Change
	2002	2008	2009	2010	2015	2016A	2017G	2008-2017	2008-2017	2002-2017
Agriculture	\$45,695	\$46,227	\$40,576	\$39,066	\$42,516	\$46,343	\$47,831	\$1,605	3.47%	4.67%
Debt Service on										
Bonds	\$739,869	\$969,780	\$935,990	\$1,040,948	\$1,083,145	\$1,215,481	\$1,202,844	\$233,064	24.03%	62.58%
Health and Human										
Services	\$3,025,002	\$4,102,562	\$3,830,037	\$4,053,365	\$4,907,075	\$5,121,705	\$5,174,114	\$1,071,552	26.12%	71.04%
Corrections	\$1,237,624	\$1,483,139	\$1,378,787	\$1,388,335	\$1,509,194	\$1,559,971	\$1,626,321	\$143,182	9.65%	31.41%
Economic										
Development	\$128,765	\$227,744	\$55,546	\$52,561	\$175,779	\$121,766	\$104,810	(\$122,934)	-53.98%	-18.60%
Education	\$6,290,029	\$8,304,899	\$7,851,190	\$7,563,292	\$8,453,845	\$8,991,740	\$9,324,773	\$1,019,873	12.28%	48.25%
General Government	\$607,759	\$808,411	\$768,605	\$339,723	\$439,014	\$469,732	\$448,096	(\$360,316)	-44.57%	-26.27%
Higher Education	\$2,466,385	\$3,055,323	\$2,931,656	\$3,029,417	\$2,965,595	\$3,133,669	\$3,302,765	\$247,441	8.10%	33.91%
Judicial	\$133,681	\$202,760	\$181,933	\$190,576	\$225,290	\$242,465	\$255,819	\$53,059	26.17%	91.37%
Natural Resources	\$198,615	\$178,164	\$140,174	\$120,764	\$137,437	\$141,938	\$142,056	(\$36,108)	-20.27%	-28.48%
Public Safety	\$191,713	\$226,413	\$207,269	\$200,467	\$267,354	\$304,306	\$327,625	\$101,213	44.70%	70.89%
Transportation	\$806,021	\$894,146	\$918,275	\$745,970	\$931,559	\$1,716,358	\$1,782,216	\$888,071	99.32%	121.11%
TOTAL	\$15,871,160	\$20,499,568	\$19,240,040	\$18,764,483	\$21,137,803	\$23,065,474	\$23,739,270	\$3,239,702	15.80%	49.57%
Growth Over										
Previous Year		7.07%	-6.14%	-2.47%	4.57%	9.12%	2.92%			

Sources: Budgets in Brief; Selected Summary Financial Information; FY17 General Budget; Author's Calculations Inflation Index Used: Gross Domestic Product-NIPA Table 1.1.9; numbers in table are in 1000s; numbers do include HB170.

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Per Capita Inflation Adjusted Growth by Policy Area (2015 dollars, includes All State Funds)

								Change	0/ Changa	0/ Change
	2002	2008	2009	2010	2015	2016A	2017G	_	_	% Change 2002-2017
Agriculture	\$6.95	\$5.39	\$4.64	\$4.37	\$4.16	\$4.43	\$4.43	(\$2.51)	-18%	-36%
Debt Service on Bonds	\$112.48	\$113.08	\$107.01	\$116.46	\$106.04	\$116.28	\$111.48	(\$1.01)	-1%	-1%
Health and Human										
Services	\$459.89	\$478.39	\$437.90	\$453.48	\$480.39	\$489.99	\$479.52	\$19.64	0%	4%
Corrections	\$188.15	\$172.95	\$157.64	\$155.32	\$147.74	\$149.24	\$150.72	(\$37.43)	-13%	-20%
Economic										
Development	\$19.58	\$26.56	\$6.35	\$5.88	\$17.21	\$11.65	\$9.71	(\$9.86)	-63%	-50%
Education	\$956.27	\$968.41	\$897.65	\$846.16	\$827.60	\$860.23	\$864.19	(\$92.07)	-11%	-10%
General Government	\$92.40	\$94.27	\$87.88	\$38.01	\$42.98	\$44.94	\$41.53	(\$50.87)	-56%	-55%
Higher Education	\$374.96	\$356.27	\$335.18	\$338.92	\$290.32	\$299.79	\$306.09	(\$68.87)	-14%	-18%
Judicial	\$20.32	\$23.64	\$20.80	\$21.32	\$22.06	\$23.20	\$23.71	\$3.39	0%	17%
Natural Resources	\$30.20	\$20.78	\$16.03	\$13.51	\$13.45	\$13.58	\$13.17	(\$17.03)	-37%	-56%
Public Safety	\$29.15	\$26.40	\$23.70	\$22.43	\$26.17	\$29.11	\$30.36	\$1.22	15%	4%
Transportation	\$122.54	\$104.26	\$104.99	\$83.46	\$91.20	\$164.20	\$165.17	\$42.63	58%	35%
TOTAL	\$2,413	\$2,390	\$2,200	\$2,099	\$2,069	\$2,207	\$2,200	(\$212.78)	-8%	-9%
		3.3%	-8.0%	-4.6%	2.3%	6.6%	-0.3%			

Sources: Budgets in Brief; Selected Summary Financial Information; FY16 General Budget; Author's Calculations; Inflation Index Used: Gross Domestic Product-NIPA Table 1.1.9; numbers in table are in 1000s; numbers do include HB170.

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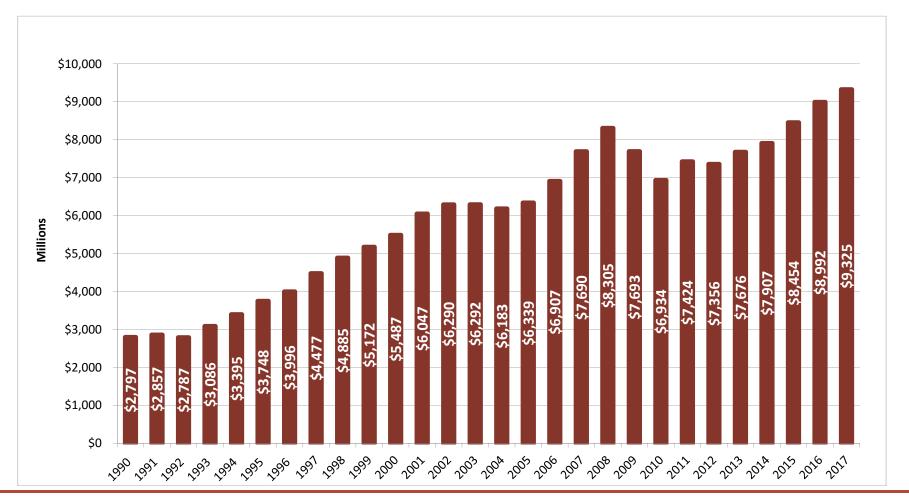


Education



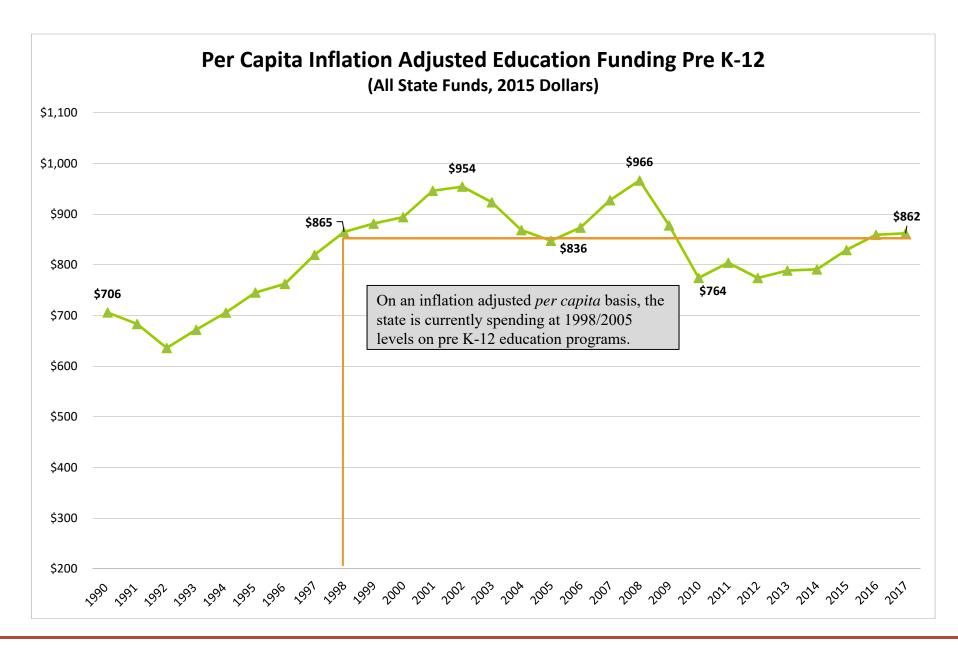
Pre-K to 12 Total Appropriations

(Nominal dollars)



Source: Selected Summary Financial Information; Budget Documents (FY16A and FY17G) Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.4

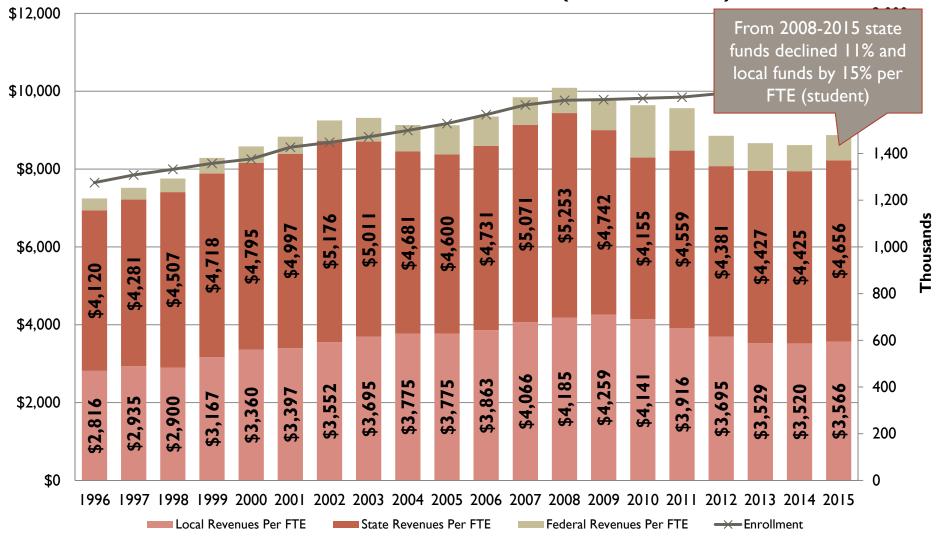




Source: Selected Summary Financial Information; Budget Documents (FY16A and FY17G) Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.9



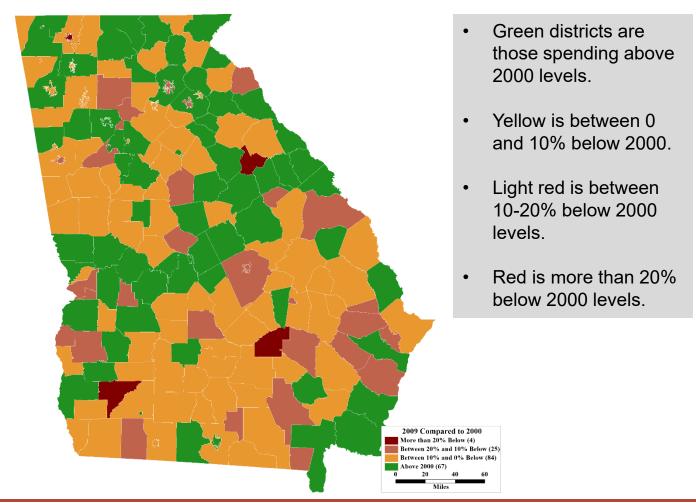
GA DOE Reported School District Real Revenues per FTE and Enrollments 1996-2015 (2015 Dollars)



Source: GA-DOE data on revenues for school districts; note that these revenues do not include ESPLOST. Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.9

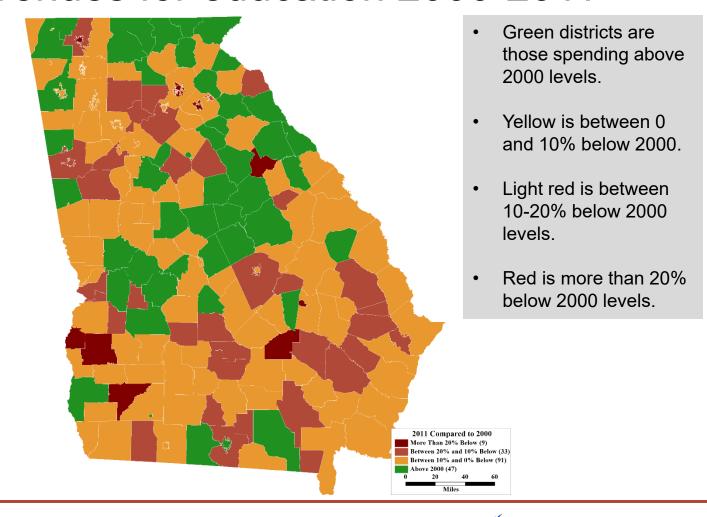


Change in real per FTE total operating revenues for education 2000-2009



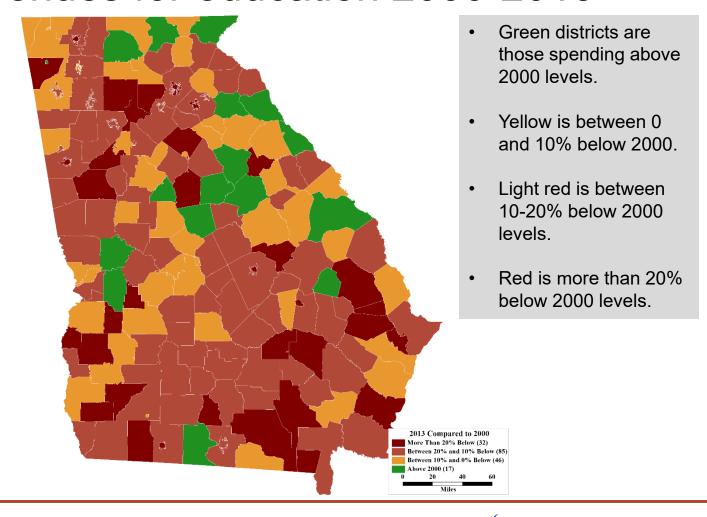
Source: GA-DOE data (DE-46) files on revenues for school districts; note that these revenues do not include ESPLOST. Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.9

Change in real per FTE total operating revenues for education 2000-2011



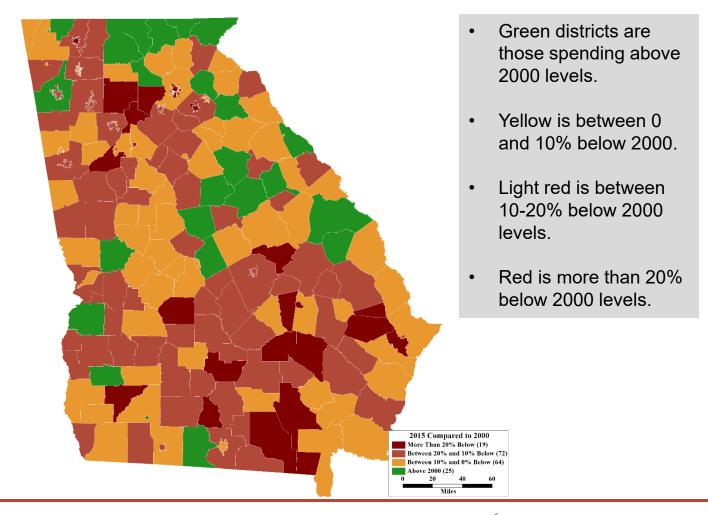


Change in real per FTE total operating revenues for education 2000-2013

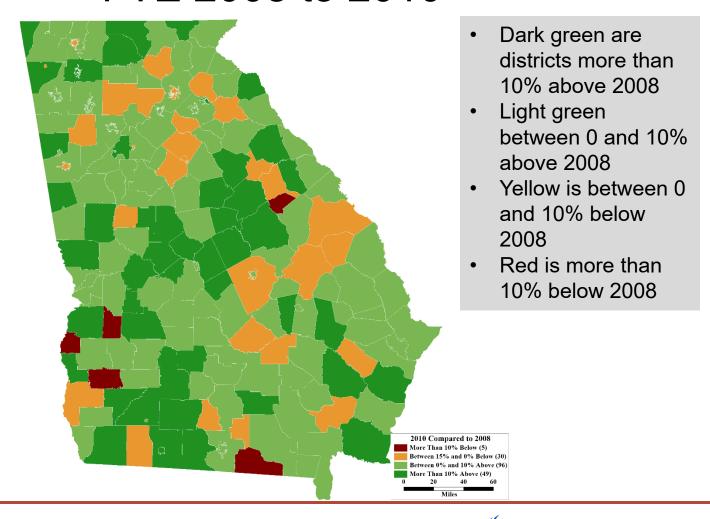




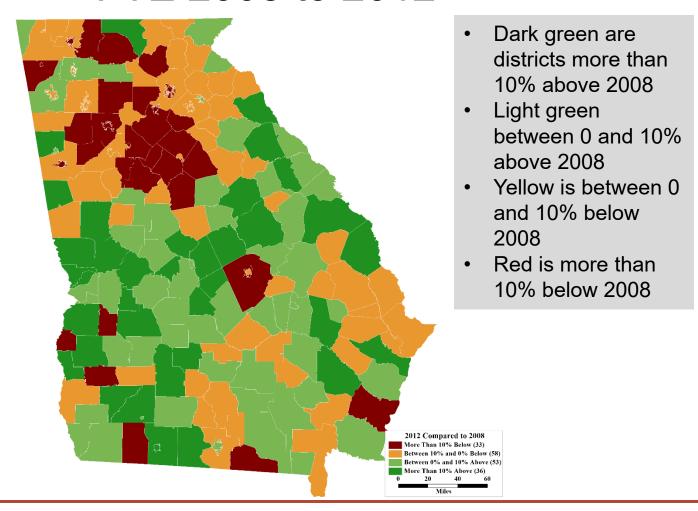
Change in real per FTE total operating revenues for education 2000-2015



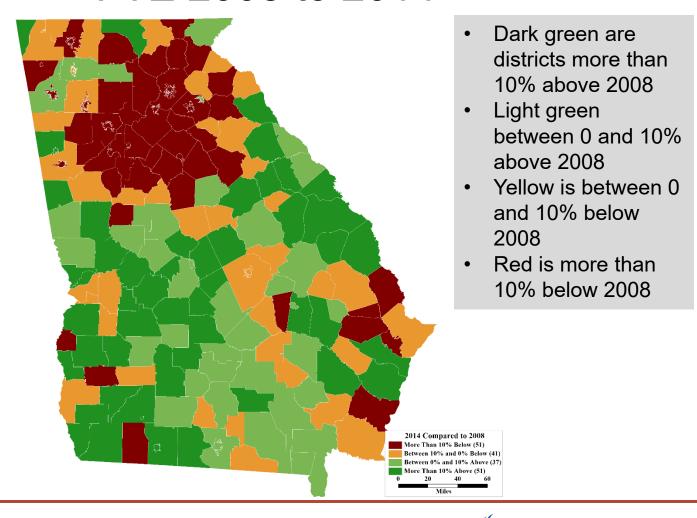




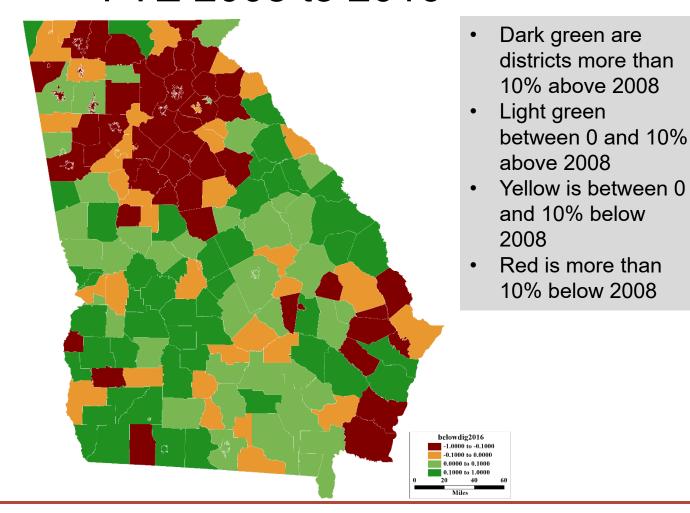














Real Per FTE K12 Education Revenues for the Average Southern State

(in 2015 Dollars)

Trend Between 2004 and 2014 in Per Pupil Revenues								
Revenue Level	2004	Share of Total	2014	Share of Total	Percent Change			
Local	\$3,770	39.36%	\$4,051	38.58%	7.44%			
State	\$4,779	49.89%	\$5,052	48.11%	5.72%			
Federal	\$1,029	10.75%	\$1,123	10.69%	9.10%			
Total	\$9,578		\$10,500		9.63%			

Total Enrollment for SLC States

17,389,701

18,701,335

7.54%

Real Per FTE K12 Education Revenues for Georgia

(in 2015 Dollars)

Revenue Level	2004	Share of Total	2014	Share of Total	Percent Change
Local	\$5,119	46.70%	\$4,658	45.89%	-9.00%
State	\$4,911	44.80%	\$4,465	43.99%	-9.09%
Federal	\$932	8.50%	\$1,028	10.13%	10.29%
Total	\$10,962		\$10,151		-7.40%

Total Enrollment for Georgia

1,522,424

1,699,185

11.61%

Calculations are from revenue figures provided by the US Census F-33 Financial Survey and represent a per state average amount over 15 SE States (AL,AR, FL, GA, KY, LA, MS, MO, NC, OK, SC, TN, TX, VA, and WV); Table uses national GDP price deflator to adjust for inflation. Numbers include capital and operating expenses.



Education Comparison 2004-2014 (2015 dollars)

•	Enroll- ment	State Revenue Per FTE	Local Revenue Per FTE	Federal Revenue Per FTE	Overall Revenue Per FTE	Overall Revenue Per FTE	Dank in	Overall Revenue Per	Rank in	Chango
State	Growth	Growth	Growth	Growth	Growth	2004	2004	FTE 2014	2014	in Rank
Alabama	1.3%	10%	16%	3%	11%	\$8,657	13	\$9,621	11	2
Arkansas	5.8%	28%	-10%	1%	18%	\$8,814	11	\$10,440	7	4
Florida	8.2%	4%	19%	-3%	8%	\$14,128	1	\$15,271	1	0
Georgia	11.6%	-9%	-9%	10%	-7%	\$10,962	3	\$10,151	10	-7
Kentucky	3.5%	6%	24%	8%	12%	\$9,132	10	\$10,187	9	1
Louisiana	-7.8%	12%	46%	44%	29%	\$9,351	9	\$12,108	2	7
Mississippi	0.0%	-4%	21%	6%	5%	\$8,345	14	\$8,782	14	0
Missouri	-2.3%	4%	10%	21%	8%	\$10,196	5	\$11,018	6	-1
North-Carolina	8.7%	-3%	-10%	13%	-4%	\$9,413	8	\$9,042	12	-4
Oklahoma	7.1%	-3%	8%	-11%	0%	\$8,719	12	\$8,715	15	-3
South-Carolina	4.7%	11%	11%	3%	10%	\$10,107	6	\$11,156	5	1
Tennessee	8.9%	18%	-2%	19%	9%	\$8,222	15	\$8,987	13	2
Texas	16.0%	10%	-2%	5%	3%	\$9,975	7	\$10,290	8	-1
Virginia	6.9%	8%	1%	1%	4%	\$11,053	2	\$11,468	4	-2
West-Virginia	-0.1%	8%	23%	-1%	11%	\$10,878	4	\$12,098	3	1

[•] In 2002, Georgia ranked first among southern states in per student spending; in 2014, it had moved to 10th; originally the decline was driven by state funding, but increasingly local fund declines are playing a role.

Calculations from revenue figures provided by the US Census F-33 Financial Survey. Table uses national GDP price deflator to adjust for inflation.



Major State Budget Cuts between 2009-2017 in Pre-K through 12

- Significant effort to restore QBE funding: Around a 22% increase in an \$8 billion+ program, only remaining austerity cut of \$166.8 million in FY 2017 budget.
- However, Equalization funding is equivalent to 2008 levels in nominal dollars.
- A 16% nominal cut in funding for Georgia's pre-K program between FY11-13; as of FY17 funding is now roughly back to FY11 levels.
 - Cut originally included a 20 day reduction in the number of days of pre-K (restored in FY14) and increases in class size by 2 students.
- The state eliminated the following programs:
 - graduation coaches, academic coaches, mentor teachers, classroom supply cards, health insurance supplements for non-certificated school employees (ex/ bus drivers, school lunch room workers), migrant education, National Board Certification Salary Enhancement, SAT and ACT Prep, eliminate CRCT for grades 1 and 2; eliminate writing assessment for grades 3 and 5.
- Also have been declines in state contributions to support health benefits for school employees.
 - Cumulative \$402.8 million annual cut in health coverage for non-certificated employees.



Projections: Likely v. Aspirational

- In 2015, school districts would need \$2 billion in additional funds to match the 2008 per student funding levels.
 - State would need to contribute \$1 billion more
 - School districts would need to raise \$1 billion more
- Note that the state contribution is moving upward; so the gap is shrinking not growing, but local governments on average continue to decline on real per capita basis
- Property tax digests are coming back but are still nowhere near pre-recession levels in most areas.

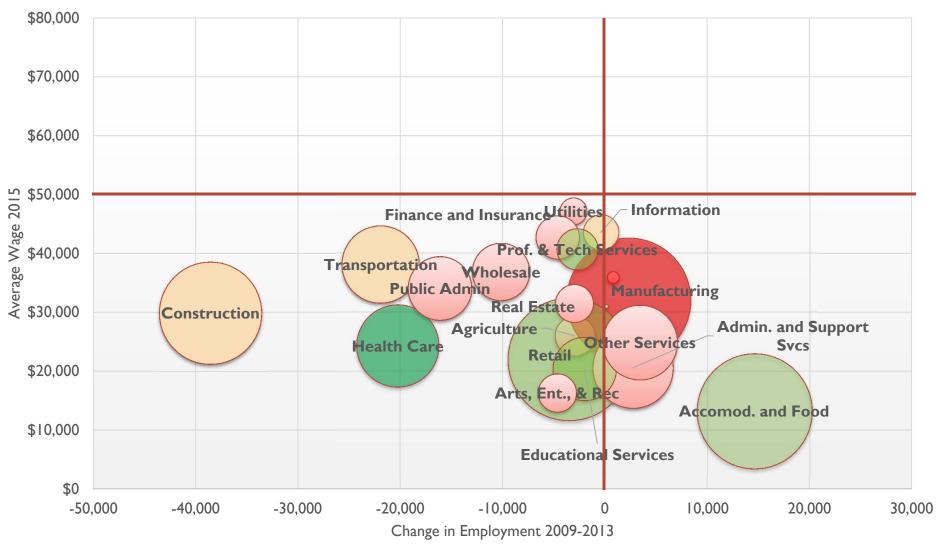




Higher Education



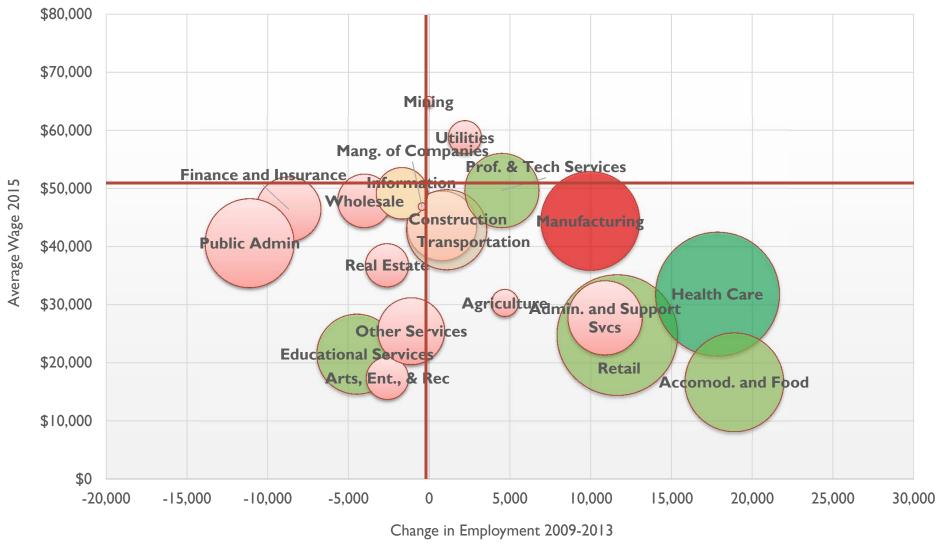
Georgia Employment Growth & Wages, with HS or Less job change 2009-2015, size of bubble is 2015 employment



Data is from the US Census American Community Survey median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-8B)



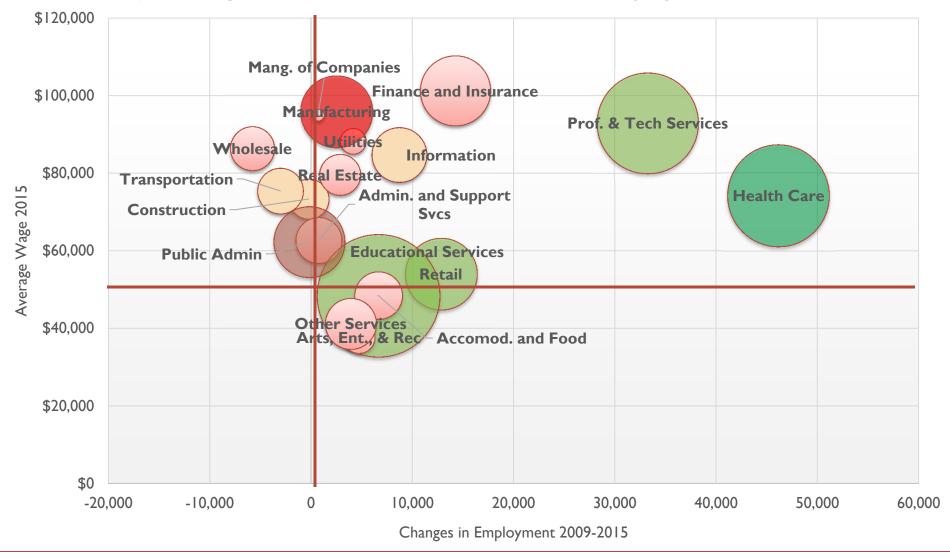
Georgia Employment Growth & Wages, Some College or Assoc. Degree job change 2009-2015, size of bubble is 2015 employment



Data is from the US Census American Community Survey median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-8B)



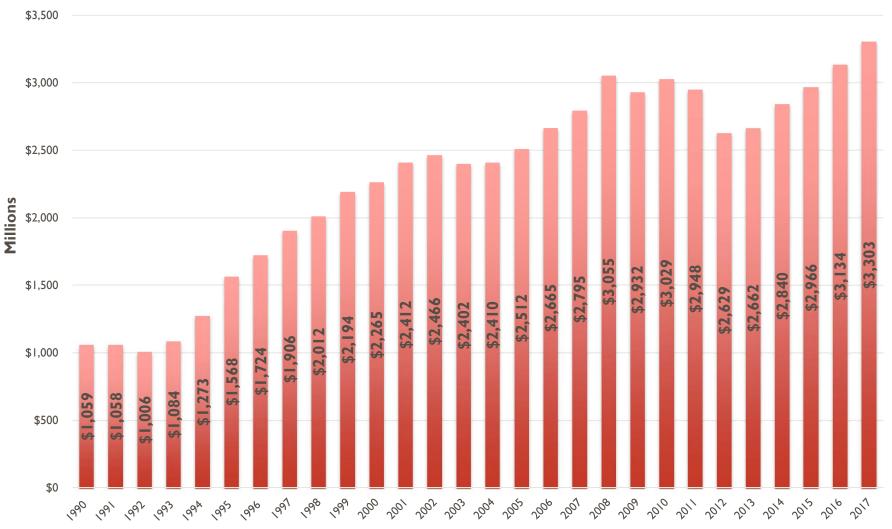
Georgia Employment Growth & Wages, with College job change 2009-2015, size of bubble is total employment in 2015



Data is from the US Census American Community Survey median household income in US was \$51,847 in nominal dollars in 2014, and was \$47,958 in Georgia (US Census Bureau, American Community Survey, Table H-8B)



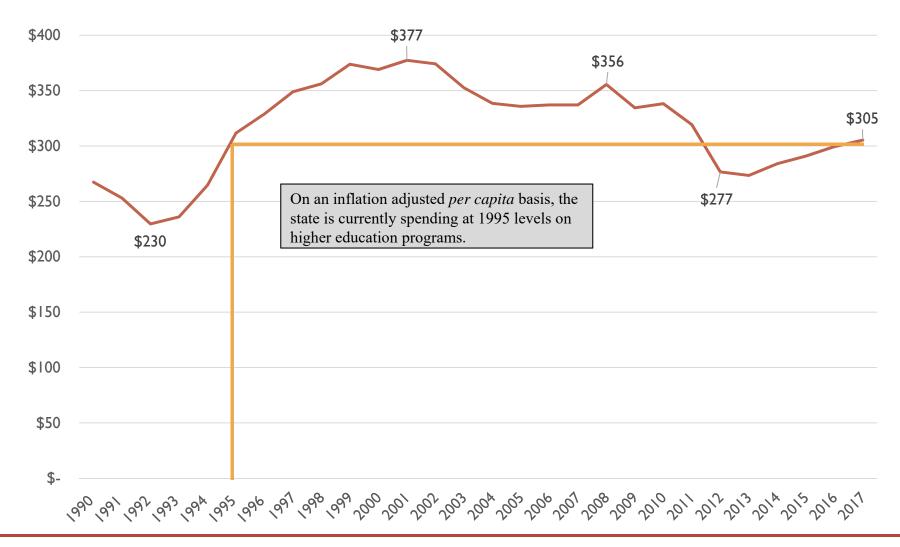
Total Appropriations For Higher Education in Georgia (Board of Regents, TCSG, GSFC)



Source: Selected Summary Financial Information; Budget Documents (FY16A and FY17G) Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.9



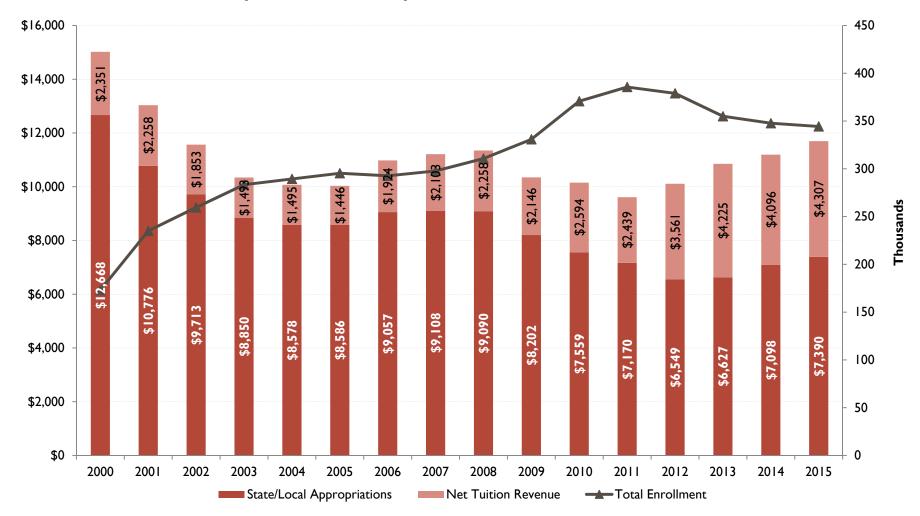
Real Per Capita Appropriations for Higher Education (2015 Dollars)



Source: Selected Summary Financial Information; Budget Documents (FY16A and FY17G) Inflation Index Used: Gross Domestic Product -NIPA Table 1.1.9



Real Per Student Higher Education Revenues for Georgia (2015 Dollars) and Total Enrollment



Revenue figures from State Higher Education Executive Officers Association, State Higher Education Finance Report. These numbers are not weighted by type of student; state appropriations include HOPE and other state financial aid and grant programs.

Numbers are adjusted using a GDP Price Deflator.

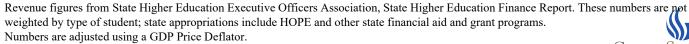
Real Per FTE Higher Education Revenues for the Average Southern State

Trend Between 2005 and 2015 in Per FTE Revenues									
Revenue Source	2005	Share of Total	2015	Share of Total	Percent Change				
Approp.	\$6,660	64.09%	\$6,108	51.78%	-8.28%				
Tuition	\$3,732	35.91%	\$5,687	48.22%	52.38%				
Total	\$10,392		\$11,795		13.50%				
Total Enrollment for SLC States	2 612 977	4	162 761		15.19%				
	3,613,877	4	,162,761		15.1				

Real Per FTE Higher Education Revenues for Georgia

(in 2015 Dollars)

		Trend Between 2	2005 and 2015 in	n Per FTE Revenues	
Revenue Source	2005	Share of Total	2015	Share of Total	Percent Change
Approp.	\$8,586	85.59%	\$7,390	63.18%	-13.93%
Tuition	\$1,446	14.41%	\$4,307	36.82%	197.87%
<u>Total</u>	\$10,032		\$11,697		16.60%
Total Enrollment for					
Georgia	295,356		344,325		16.58%



State Comparisons 2005-2015

(in 2015 Dollars)

			<u> </u>	Total	<u> </u>				
		Approp.		Revenue	Total		Total		
	Enrollment	Per FTE	Tuition Per				Revenue Per		
<u>State</u>	Growth	Growth	FTE Growth	Growth	FTE 2005	2005	FTE 2015	2015	in Rank
Alabama	8%	-9%	62%	26%	\$11,588	4	\$14,623	1	3
Arkansas	18%	14%	44%	25%	\$9,348	13	\$11,680	10	3
Florida	19%	-21%	31%	-9%	\$9,770	9	\$8,922	15	-6
Georgia	17%	-14%	198%	17%	\$10,032	8	\$11,697	9	-1
Kentucky	8%	-9%	63%	16%	\$11,003	6	\$12,783	3	3
Louisiana	-10%	-17%	91%	13%	\$8,575	15	\$9,674	14	1
Mississippi	10%	1%	49%	19%	\$9,508	10	\$11,354	13	-3
Missouri North	18%	-18%	14%	-5%	\$12,580	1	\$11,961	7	-6
Carolina	16%	1%	57%	15%	\$10,717	7	\$12,287	5	2
Oklahoma South	0%	16%	77%	36%	\$8,799	14	\$11,996	6	8
Carolina	23%	-27%	24%	-2%	\$12,073	2	\$11,784	8	-6
Tennessee	9%	-14%	47%	7%	\$11,630	3	\$12,412	4	-1
Texas	22%	5%	51%	20%	\$9,504	11	\$11,360	12	-1
Virginia West	20%	-16%	50%	15%	\$11,244	5	\$12,968	2	3
Virginia	3%	-6%	52%	20%	\$9,503	12	\$11,425	11	1

Revenue figures from State Higher Education Executive Officers Association, State Higher Education Finance Report. These numbers are not weighted by type of student; state appropriations include HOPE and other state financial aid and grant programs.

Numbers are adjusted using a GDP Price Deflator.

Back of the Envelope Projections: 60% 25-34 with Post-Secondary Degree

- Per the US Dept. of Education, around 35-37% of Georgians between 25-34 have a college degree and around 350,000 were enrolled in 2014
- To get to a 60% college attainment level, Georgia would essentially have to increase the public systems student population by around 67%
- Assuming current levels of per student spending, this will cost around \$1.6 billion more annually in state appropriations OR will require tuition to rise by 65%.

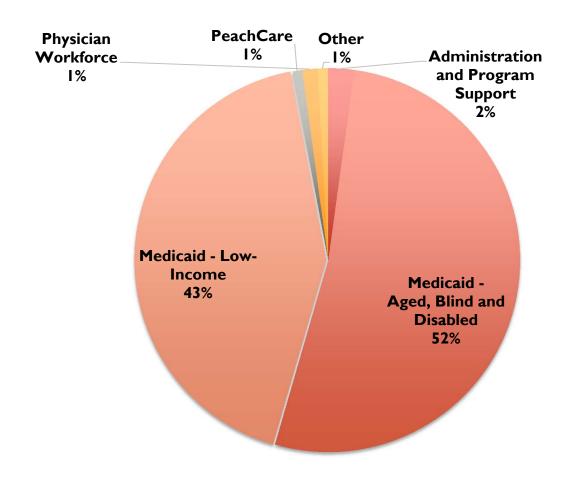




Medicaid

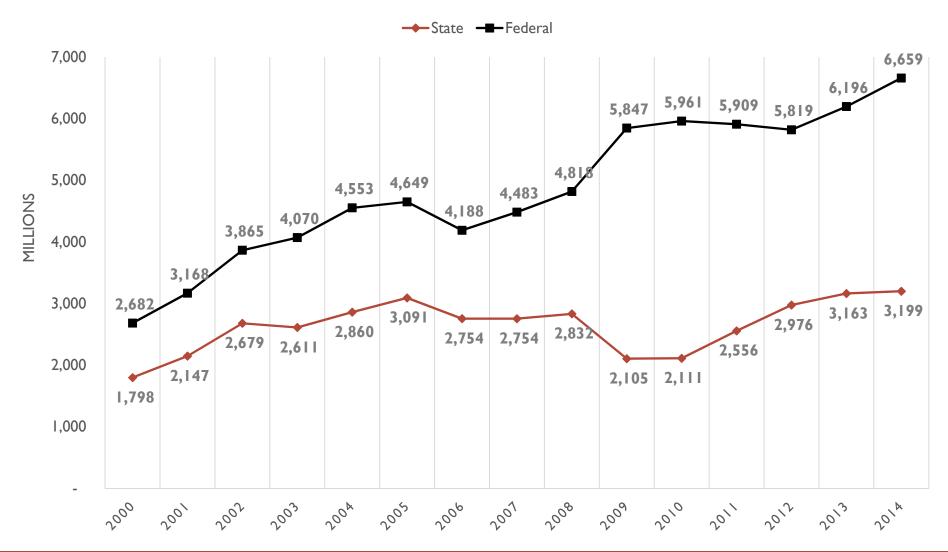


DCH FY16G State Funds Budget





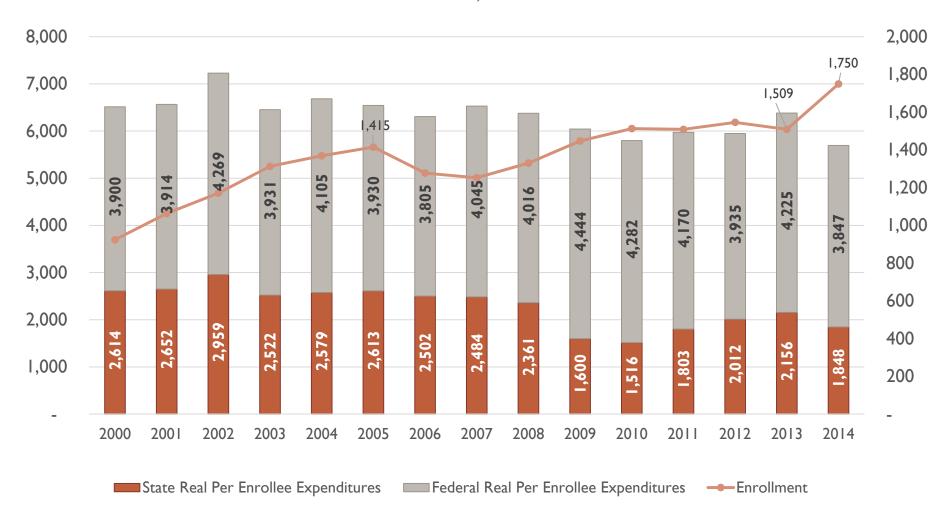
NOMINAL MEDICAID EXPENDITURES IN GEORGIA FFY2000-2014



Revenue figures from CMS-64 federal reports on expenditures.



Real Georgia Medicaid Expenditures per Enrollee by Fund Type FFY2000-2014, 2015 Dollars



Revenue figures from CMS-64 federal reports; enrollment numbers are from the Kaiser Family Foundation counts for the month of December for each calendar year; NOTE that other reports count any enrollee at any point in time during a year; in these counts Georgia may have a large enrollment which has the effect of decreasing estimates of cost per enrollee.

Real Per Enrollee Expenditures by Fund Source for the Average SLC State (in 2015 Dollars)

Fund Source	Trend Between 2000 and 2014 in Per Enrollee Expenditures by Fund Source									
	2000	Share of Total	2014	Share of Total	Percent Change					
State/Local	\$2,416	34.37%	\$2,391	33.71%	-1.05%					
Federal	\$4,614	65.63%	\$4,703	66.29%	1.93%					
Total	\$7,030		\$7,094		0.91%					
Enrollment Total for SLC States (millions)	11.7		21.7		86.20%					

Real Per Enrollee Expenditures by Fund Source for Georgia

Fund Source	Trend Between 2000 and 2014 in Per Enrollee Expenditures by Fund Source									
	2000	Share of Total	2014	Share of Total	Percent Change					
State/Local	\$2,614	40.13%	\$1,848	32.45%	-29.31%					
Federal	\$3,900	59.87%	\$3,847	67.55%	-1.36%					
Total	\$6,514		\$5,695		-12.58%					
Enrollment Total for SLC States (millions)	0.9		1.7		89.38%					

Revenue figures from CMS-64 federal reports; enrollment numbers are from the Kaiser Family Foundation counts for the month of December for each calendar year; NOTE that other reports count any enrollee at any point in time during a year; in these counts Georgia may have a large enrollment which has the effect of decreasing estimates of cost per enrollee.

State Comparisons 2000-2014 (in 2015 Dollars)

	Overall Growth	Enrollee	Growth in Per Enrollee	Per Enrollee	Rank in	Per Enrollee	Rank in	Change in
	in Expenditures	Growth	Expenditures	Exp. 2000	2000	Exp. 2014	2014	Rank
Alabama	48%	60%	-7%	\$6,813	8	\$6,315	12	-4
Arkansas	135%	134%	0%	\$6,402	12	\$6,406	11	1
Florida	96%	101%	-2%	\$6,404	11	\$6,274	13	-2
Georgia	66%	89%	-13%	\$6,514	10	\$5,695	15	-5
Kentucky	91%	82%	5%	\$7,295	7	\$7,646	3	4
Louisiana	58%	75%	-10%	\$8,071	3	\$7,268	4	-1
Mississippi	83%	48%	24%	\$5,748	14	\$7,100	6	8
Missouri	70%	22%	39%	\$7,953	5	\$11,049	1	4
North Carolina	70%	101%	-16%	\$8,463	1	\$7,124	5	-4
Oklahoma	112%	105%	3%	\$6,237	13	\$6,442	10	3
South Carolina	53%	76%	-13%	\$6,699	9	\$5,819	14	-5
Tennessee	42%	2%	39%	\$4,955	15	\$6,880	8	7
Texas	120%	160%	-15%	\$8,373	2	\$7,088	7	-5
Virginia	112%	100%	6%	\$8,069	4	\$8,552	2	2
West Virginia	82%	101%	-9%	\$7,457	6	\$6,754	9	-3

Sources: Kaiser Family Foundation for December Medicaid Enrollment data, data on Net Total Medicaid Expenditures from the Centers for Medicare & Medicaid Services. Table uses national GDP price deflator to adjust for inflation.

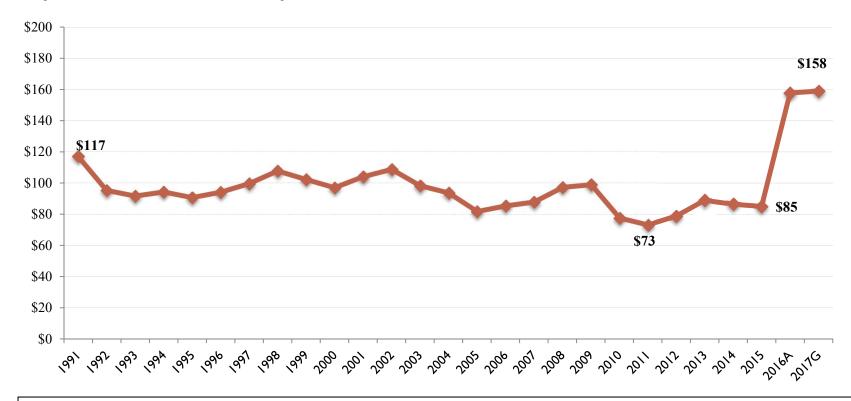




Transportation



Real Per Capita Transportation Spending (State Funds)



- In real per capita dollars spending on transportation declined by 27% between 1991 and 2015.
- The Transportation Funding Act of 2015 (HB 170) increased per capita transportation spending by 86% in FY 2017.

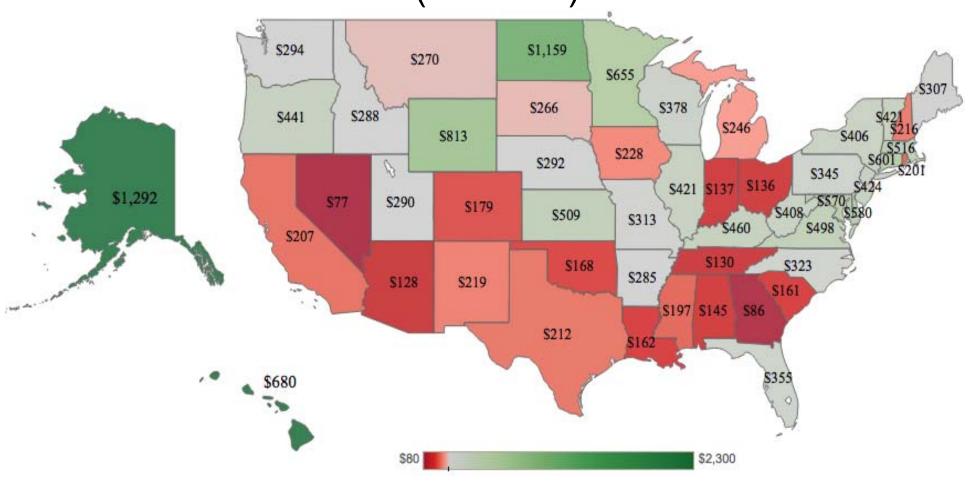


SLC Transportation Comparison 2004-2015 (2015 dollars)

State	Per Capita Spending Growth	Per Capita Transportation Spending 2004	Rank in 2004	Per Capita Transportation Spending 2015	Rank in 2015	Change in Rank
Alabama	-20%	\$175	12	\$143	12	0
Arkansas	11%	\$272	9	\$306	7	2
Florida	27%	\$301	8	\$388	4	4
Georgia	-41%	\$162	13	\$97	15	-2
Kentucky	19%	\$413	2	\$498	2	0
Louisiana	-51%	\$333	7	\$167	11	-4
Mississippi	-21%	\$270	10	\$218	9	1
Missouri	-18%	\$377	5	\$312	6	-1
North Carolina	-10%	\$346	6	\$317	5	1
Oklahoma	4%	\$187	11	\$198	10	1
South Carolina	-66%	\$410	3	\$141	13	-10
Tennessee	-19%	\$159	14	\$131	14	0
Texas	60%	\$147	15	\$240	8	7
Virginia	22%	\$425	1	\$527	1	0
West Virginia	5%	\$387	4	\$414	3	1

Source: NASBO State Expenditure Reports; when including the first year revenue effects of the Transportation Funding Act, Georgia moves to \$158 in real per capita spending in FY17. On this table this increase would move Georgia to 12th, below Louisiana but above Alabama.

Per Capita Transportation Spending (FY 2014)







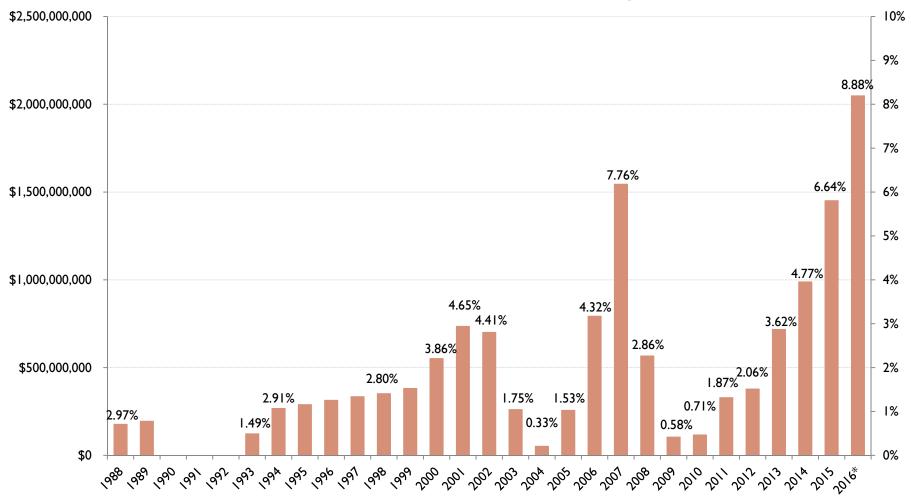
Other Fiscal Issues

Rebuilding Reserves

Other Post Employment Benefits



Revenue Shortfall Reserve Total and % of Budget: 1988 - 2015





Other Post-Employment Benefits (largely health benefits)

- Georgia typically makes the full ARC for all of its pension funds. The main "hole" in the budget ties to OPEB:
 - OPEB State Employees, UAAL of \$3.4 billion, ARC of \$275 million, state contributed \$267 million in FY16
 - OPEB Teachers, UAAL of \$10.5 billion, ARC of \$873 million, state contributed \$408 million; \$465 million short
 - Regents OPEB, UAAL of \$2.7 billion, ARC of \$295
 million in FY16, BOR contributed \$111 million; \$184
 million short



FY17A Outlook, Governor's Proposal

- The state appears to be on solid footing as it goes into the last half of FY17.
 - FY17G was based on \$22.5 billion in State General Fund Tax and Fee Revenues
 - Originally, this required 3.8% growth over FY16A estimates
 - FY16 final numbers were 2.48% above estimates (\$538 million)
 - So FY17 now only requires 1.28% growth to make budget.
 - October revenues were tracking at 4.8% YTD growth;
 - income tax @ 3% YTD; net sales @ 4% YTD
 - Unlike past years, the Governor increases the FY17 revenues estimate to 3% growth over FY16 actuals.
 - Budget adds \$384 million plus \$222 in midyear reserves = \$605 million
 - In December, state reported 4% growth YTD



December Numbers Compared to Prior Years

- FY17 4.0% YTD growth
- FY16 8.7% YTD growth (with HB 170)
- FY15 5.7% YTD growth

Income Tax

• FY17 0.1% YTD growth



- FY16 6.4% YTD growth
- FY15 13.4% YTD growth



FY17A Major Additions (Gov. Proposal)

- \$111 million for K-12 mid-year adjustment
- \$29 million for child welfare
- \$27 million for 20% law enforcement pay
- \$24 million for law enforcement vehicles
- \$91 million for economic development initiatives including \$50 million for a Cyber Security Range
- Generally a bunch of IT/Systems/Vehicles, and other minor capital outlay



FY18 Outlook

- A number of other states are experiencing mildmoderate fiscal stress
 - Around 24 other states reporting FY17 revenues tracking below estimates (NASBO)
- Georgia by and large appears to be solid
 - FY17 Growth at 4% YTD
 - FY16 Growth 4.6% (w/ transportation bill, 8.8%)
 - FY15 Growth 6.6%
 - FY14 Growth 4.8%
- FY18 state general funds estimate = 3.5% growth over FY17 amended budget, \$1.19 billion



FY18 Major Additions (Gov. Proposal)

- \$515 million for K-12 education (~43% of new revenues)
 - \$163 million for 2% teacher pay raises
 - \$180 million for retirement system ADEC
 - \$133 million for formula funding growth in QBE
 - \$86 million for equalization
- Medicaid funded by \$122.9 million in the Tenet Settlement agreement + FMAP growth → \$87 million decline in state funds to Medicaid!
- \$290 million for non-teacher pay raises
- \$55 million for law enforcement pay raises
- \$25 million for child welfare service workers +\$5.4 million to hire more child welfare workers
- \$30 million for out of home placements (foster care)

